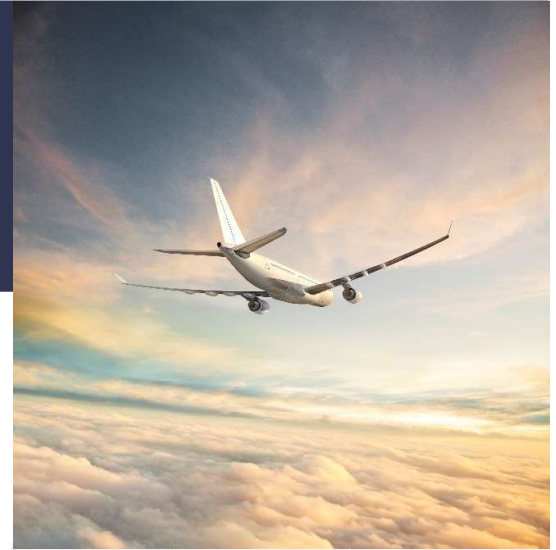


SHANNON TECHNICAL SERVICES | CASE STUDY

A Peek into how Macmarts and Aviation came together.



The Challenge

The RFQ process was manual and time-consuming, hindering our ability to access the broader market. We tracked and managed communication with multiple suppliers through emails, which necessitated a solution to centralize all interactions and communications within a single system. Additionally, we required a system that would allow us to report more effectively on project spending and procurement activities.

The Solution

Macmarts has automated our RFQ process, enabling us to reach more suppliers and secure more competitive pricing. It streamlines requests and ensures quotes and data are accessible to the entire team, not limited to one person's email. This enhances transparency, saves time, and reduces costs. We can also generate project control reports, identify top suppliers and customers, and easily estimate costs for future projects. The platform helps us respond more efficiently, making the entire process faster and more effective.

Benefits

1. Compliance & Audit Trail

The system ensures compliance by providing an audit trail for procurement activities, making it easier to monitor and review.

2. Centralised Library for Documentation

A centralized documentation library stores all procurement-related files, ensuring easy access and organization for all team members.

3. Visibility on Project Spend Reporting

Macmarts ProcureSoft offers clear insights into project spending, helping teams make informed budgetary decisions.

4. Measurable Value

Macmarts streamlines procurement, improves transparency, and tracks quotes, leading to cost savings and better project control.

5. Early Positive Results

Users noticed significant benefits, such as reduced RFQ management time and efficient supplier communication, within weeks of implementation.

% Key Metrics %

RFQ - PO Time Saving

Time Saved

68%

RFQ Volume Increase

% Increase

57% - 85%

"Macmarts has allowed us to streamline our requests and insure quotes and data are secured in a manner that isn't limited to one person's email account."

(Michael O'Regan_ CMO)